HOW TO BUILD EASILY, SAFELY AND AT LEAST COST



Gordon-Van Tine Service Anticipates Every Problem You Will Meet and Makes Each Move Clear and Safe

Gordon-Van Tine Co.

DAVENPORT, IOWA

"I'd Build the Same House Again, and Buy it of Gordon-Van Tine"



Gordon-Van Tine Home No. 529 Built by P. O. Sorenson, Sheffield, Ala.

Sheffield, Alabama

Gordon-Van Tine Co., Gentlemen:

Permit me to thank you for the way you have handled my entire order. You are undoubtedly the fairest house I ever had the pleasure of dealing with.

Attached you will find a snapshot of my house. It is the show place of the town and is altogether the most complete, compact, durable and artistic house I have ever seen. It is satisfactory in every way. There isn't a single change I would make, and were I to build over again I would build the same house and buy it from Gordon-Van Tine.

The first carload of material convinced my contractor that the material was better than represented and the house easy to put up. He now says I saved at least \$1,500 by buying from you, besides getting a design it would be impossible to secure from anyone in this part of the country.

Yours very truly,

3. Oloneuson



OO many people deprive themselves of the wonderful joy and satisfaction of building a home because of the troubles which they believe surround the undertaking. They will tell you about someone they know who built the old-fashioned way, from any old plans or no plans, and had all the old-fashioned grind and grief of arguing with carpenters, plumbers and painters, and disputing about "extras" with the dealer.

Why Some People Live in Makeshift Houses

"And when our friends finished their house," these people will tell you, "it cost them about twice as much as they thought it would, and it wasn't anything like they told us it would be when they started."

"No, thank you—no building for us. You never get what you expect and you always pay a lot more than you figured. It's cheaper to buy and avoid all the trouble."

"Of course," they will add in the next breath, "the house we're buying isn't what we really want. It's not new, and we actually need another bedroom and we'll have to have the plumbing all done over, and we always have wanted a fireplace and a sleeping porch—but we save all the trouble of building."

Don't think other people's experience must be your experience



"The House Has Given Us Perfect Satisfaction"



Gordon-Van Tine Home No. 535 Built by Mrs. Helen H. Mayberry, Pittsfield, Massachusetts

Pittsfield, Massachusetts

Gordon-Van Tine Company, Gentlemen:

"I can most sincerely and with genuine pleasure permit you to use any prints which you have of our charming home.

"The house has given us *perfect* satisfaction and our interest in it is always increasing.

"If at any time customers of yours should wish to make inquiries of us regarding the materials that went into the house, the integrity of the firm, your courtesy and desire to please us in every detail—and your very generous amount of first-class lumber sent to us, we most certainly would be only too glad to truthfully answer all questions."

Dery faith fully yours. Helen Hall- Wayberry.



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T is really a shame that so many people miss the real thrill—one of the few genuinely big joys of a lifetime—of building a new home—seeing it grow day by day from a hole in the ground to the real home they dreamed of, simply because they allow their friends' unfortunate experiences in building the old-fashioned way to keep them from building the Gordon-Van Tine Way.

It isn't necessary for building to be a worry. To be sure, it is a big undertaking, but the way it is undertaken determines whether it will be a pleasant experience or

otherwise.

Building a house the Gordon-Van Tine way is actually fun—one of the best and happiest accomplishments of a lifetime. All of us can remember a few high spots or joys in our experience that make the rest look pale by comparison. Remember, back in boyhood days, when you got your first bicycle? There was such a lot of happy anticipation, and then at last the wonderful moment when you possessed the real thing—all new and spic and shiny. Well—you can repeat all those thrills a hundred times over with a Gordon-Van Tine home—from the first joy of selecting and ordering to the proud moment when you move in.

No need to throttle your enthusiasm—no need to "knock wood" when you begin planning on a Gordon-Van Tine Home. You are insured against disappointment before you start—your home in realization will be just as attractive and comfortable as you had anticipated, and the cost will stay strictly

within the estimated limits.

You Know Your Costs Before You Start Building Worry Isn't Necessary



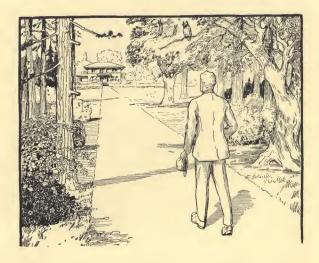
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GORDON-VAN TINE COMPANY

Why Grope Your Way, Blindly, Toward the Home of Your Desires



When You Can
Use a Fine
Well-Traveled
Highway?





ORDON-VAN TINE Service takes all the mystery out of building. Every step of the way you know just what to do and just what your costs will be before you start. You know "where you are at" all the way from start to finish.

Building was, and still is when undertaken with only local facilities, pretty much of a leap in the dark—a voyage on uncharted waters. To begin with, the plans usually are "home made," or when bought from a plan service company they leave too much to the interpretation of the workmen. You may or may not get what you think you'll get, according to how good their knowledge and judgment is. The list of materials under these conditions can at best be only a broad approximation, and the price—any builder will tell you that you will be lucky if the final cost doesn't run double the estimate.

For chance taking, few deals could equal building by the old-fashioned way, when only local service and materials were available. It used to be something to be entered into with fear and prayer and a liberal bank account to take care of the "Extras."

But You Don't Need
To Take Chances

The "Mystery"
Taken Out of Building



What People Say Who Have Built Gordon-Van Tine Homes Silver Lake, Kansas

"We have just finished with the carpenter work and will have the painting all done this week, and say I guess you were right, it is the finest house in this town and country. I mean any home near me, as there are lots of houses here that cost twice as much money but are not equal for the price I paid for mine. My wife is well pleased, and if I were building again I would do the same way again."

GEO. B. HARPER

Caseyville, Illinois

"Received my material O. K. for my cottage No. 202 and wish to thank you for so much promptness. I am very pleased with my home, as all material was of Class A and none better could

be bought anywhere.

"I saved from \$1200.00 to \$1500.00 by buying from your firm. I built the house myself and had a friend to help, and was in it three weeks and two days after I received my material. Would like to have one of your material catalogs, as I would like to send for some more of your first-class goods. I thank you very much for your promptness and sincere attention.

"Hope there will be many more people to take up your wonder-

ful offer on ready-cut homes."

S. E. Adcock

Portland, Maine

"The building we bought of you last Spring has been completed and we wish to express our most unqualified satisfaction with the house. It has been very much admired by everyone who has seen it, and the carpenters who erected it state that the materials would cost \$200 more if purchased in local market than the price paid you, and the quality of the local lumber would be much inferior.

"We had no trouble in fitting the parts together. as the plans

were very complete.

"Thanking you for your courteous service, we beg to remain,"
Cumberland County Power & Light Co.,
J. A. Leonard

Delavan, Wisconsin

Evidence from a Contractor "This is to certify that I have just finished ready-cut house No. 511 that C. H. Lawrence bought of you. This is my first attempt with one of your ready-cut buildings in my twenty-five years of carpenter work. At first it seemed impossible to cut and frame a house except on the job, but the material came in first-class shape, and the house went together as nicely as any building could, with no cutting.

"The sidings, doors, shingles and windows could be no better, and as good as I ever saw. Everything was complete, even to the kitchen cabinet, nothing over, and nothing omitted. Wish-

ing you further success."

CHARLES STOLLER, Contractor

Lincoln, Nebraska

"I saved on material bought of your firm \$865, and if at any time I can be of any service to the Gordon-Van Tine Company I am at their service, as everything has been entirely satisfactory." Chas. Bowen



F course, anything which hasn't been systematized is bound to be a mystery —the bigger the project the bigger the mystery and the greater the chance to lose. So Gordon-Van Tine Company has spent the better part of the last sixty years in systematizing building for the average man-eliminating the guess and approximation, and consequent risk from the transaction, and putting it on a really sound commercial basis where you may know your final costs before you start, and where you may be certain of getting what you pay for. When any man starts to build he must take a great deal on faith. A building isn't like a suit of clothes—you cannot put it away and forget it, or have it altered if it doesn't come up to expectations. If the building doesn't match up with your idea of what it should be you have to take it as it is-it's too big and expensive to ignore—so protection in building is more important than anywhere else, for so much more is at stake.

You Are Certain of Getting What You Pay For

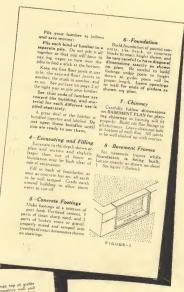
Gordon-Van Tine Does Protect the Builder Every Step of the Way

You have read our Book of Homes, and you realize the primary service which it gives you in bringing before you designs of every type and size to choose from and quoting you complete guaranteed prices on all material necessary to build the design you choose. Doubtless you realize also the tremendous service which we have rendered in assembling all these materials so that we can price them definitely and guarantee them without reservation.

For the Proof — See Opposite Page How We Do It—See Next Page



These Two Pages from Our Instruction Booklet Show How Simple and Clear and Easy Building a House Can Be



9—Concrete Floors

Beneriest shade be compared to the control of t

Note How Every Detail Is Cared for, Even to Piling Lumber and Mixing Concrete



BUT we want to make sure that you realize that Gordon-Van Tine Service does not stop when we ship your material. There are too many chances for things to happen, through ignorance, carelessness or worse, in the construction for you to lose all the savings you make in the purchase of the material. So we have safe-guarded every step of the construction for you.

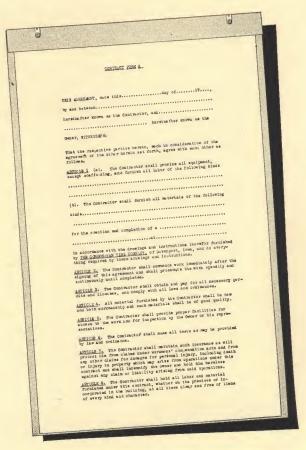
Together with our plans and blue prints we send to you a Booklet of Instructions, which is the most remarkably clear, compact, and comprehensive set of rules of "How to Build" ever printed. It, together with our very complete plans, leaves no step in the whole process untold. Everything is illustrated thoroughly, and the whole is told in clear, concise, non-technical language, so that you as well as your carpenter can read and understand everything. This Booklet (which has saved our customers many thousands of dollars in construction costs) of course is free to all those who buy Gordon-Van Tine Buildings.

Contracts That Really Protect

Complete, Helpful Instruction



Gordon-Van Tine Contracts Protect Owner and Builder



An Invaluable Service Given Free on Request



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DAVENPORTSIOWAS

In putting up a building, much confusion and ultimate dissatisfaction can result if the contract drawn up between owner and contractor is not clear and specific in all its details. To assist you in this matter we have prepared and will furnish free of charge contract blanks covering the construction of your building for the following three methods:

We Furnish
Contract
Forms Free
When Desired

A—General Contract—on a lump sum basis. Covers all labor and material, or labor only, or provides for separate sub-contracts for wiring, plumbing, etc., as desired.

B—Contract for labor only. Owner furnishes all material. Contractor paid by the day for

time put in.

C—"Cost Plus" contract. Owner pays all material bills and payroll. Contractor receives a

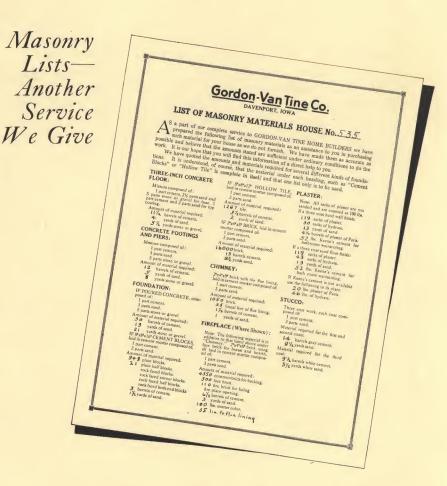
percentage on total.

Just choose the manner in which you wish to have the work done and we will furnish you the proper form, which will protect you and your contractor and guarantee your getting the construction work done as it should be, without any confusion or misunderstanding, and insure you against any unlooked for bills or extras in construction costs.

This matter of contracts is so important and so difficult to secure competent advice upon (for few lawyers know anything about building), that these contract forms have solved one of the most vexatious problems which confronted builders. You can know exactly what to expect in kind and quality of work, and just exactly what it will cost you. Moreover, our contract forms are so fair to both parties that good contractors are mighty glad to sign them. No loose ends to come up and cause trouble.

Valuable Information About Plaster and Masonry





Gordon-Van Tine Service

"You cannot buy it—for no one else has it to sell. And we give it—with every order. You pay for the material, at wholesale—the service is free!"

ATERIALS such as brick, cement, sand and plaster, we do not furnish, for, by reason of their bulk and weight, the freight cost in less than car lots makes it advisable for you to buy these items locally. But, in order to simplify your purchase, we furnish a full and complete list of these materials prepared for your particular house so you can get prices from anyone you desire and know that the quantity specified will be sufficient. No bills of material to figure out, and no chance to have anything "put over" on you, for everything is there in clear, plain figures and you can get prices on specified quantities which have been carefully figured for your particular house.

A Complete Service Free with the Order

Money-Saving Service

Thus, you see, from the time you first consider building and inquire for a Gordon-Van Tine Catalog until the last brush of paint has been smoothed out, Gordon-Van Tine has anticipated every problem you will meet, and made each step clear and safe.

The value of such a service is hard to measure in dollars. Our customers assure us it has meant an average saving of many hundred dollars. You cannot buy it, for no one else has it to sell. And we give it—with every order—you pay for the material, at wholesale—the service is free.

And You Are Guaranteed
"Satisfaction or your
Money Back"



Every Gordon-Van Tine Home Guaranteed for Twenty Years

ITH every Gordon-Van Tine home sold we send a framed guarantee (see reproduction below) signed by the President of the Gordon-Van Tine Company, which absolutely guarantees you against any defects in structure or material for 20 years. This is the most sweeping guarantee which has ever been made on a home. The reason Gordon-Van Tine Company can make it is because we have been in business for 60 years. In that time we have been able to test materials and construction until we know.

Gordon-Van Tine Twenty Year Guarantee

HATTHESBURY

SEAL

Davenport, Iowa.

WASH!

This Certifies that John Doe solly purchaser of GORDON-VAN TINE HOME NO. 536

This house is hereby guaranteed for a period of twenty years from dute provided that the plans and instructions farmshed by Gordon-Van Tene Company are strictly adhered to in the construction of said house

If at any time within the period of this guarantee the purchaser shall present
this certificate and shall show that the house is defective due to poor material er
to structural weakness, and not due to ordinary usage or action of the elements,
and that the aforesaid plans and instructions were adhered to in

the construction of said house, then Gordon-Van Tine Company agrees to replace such defective material

In Witness Whereof, the saud Gordon Van Tine Company has caused this certificate to be agreed by its President, and its corporate scal hereante afficed, this _£ourth_day.of_June_1923_

E. Rohots

No One Else Has Dared Make Such a Sweeping Guarantee

What you want in a home is assurance of permanent satisfaction. You are making a permanent investment and you ought to know your home will not deteriorate and be old in a few years. You are absolutely sure of the permanence of your investment when you buy a Gordon-Van Tine home, because it is guaranteed to you by this signed statement of the President, backed by over two million dollars of resources.

Gordon-Van Tine Co Davenport, Iowa

Every Gordon-Van Tine Home Guaranteed for Twenty Years

TITH every Gordon-Van Tine home sold we

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BUILDING TECHNOLOGY HERITAGE LIBRARY

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From the collection of:

Jim Draeger

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Gordon-Van Tine Co Davenport, Iowa